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Nic & Wes Builders Pte Ltd

- Mr. Brian Kow
- Mrs. Genevieve Kow

In the building industry where customer complaints abound, accolades are common for this beautiful, creative couple who over the last eight years have built, designed, and turned nearly 30 practical homes into elegant, customized, lifestyle homes. Said Mr. Kow, 51, "From Day 1 of forming Nic & Wes with my wife in 2002, we have been guided rigorously by our motto - Building Homes To Be Proud Of."



A satisfied customer, Mrs. Samantha Scully, 46, an oil trader, praised the company for "being upfront and honest, and delivering what it promised, on schedule," when moving into her two-storey, black and white, colonial-styled bungalow in Siglap last August. "The couple excelled with the aesthetic touch, for optimising space, finishing and detailing," she said of the company which was named after the couple's two children.

"We go for quality - never quantity," assured Mr. Kow whose company started with the building of a house with a contemporary architectural concept in Thomson. "My son, Wesley, and I braved the elements to distribute flyers, initially." Their efforts paid off with more projects sprouting within Singapore. Mr. Kow took care of the exterior facade and his wife, the interior concepts.

"Although we now receive eight enquiries monthly, we plan to increase our staff of 30 by 40% for handling six to eight projects yearly and generating an average, annual revenue exceeding S\$5m in the near future. After turning ideas into blueprints, the building process is then handled by our in-house team giving us better quality control," he said.

The couple who have built attractive homes for many are in the process of completing an unusual concept home for themselves in the eastern part of Singapore. For Mr. Kow, it was a fulfillment of his promise to his wife during their courting days - to build her a beautiful home. With Nic & Wes he also fulfilled his life-long passion for building lifestyle houses for people who would be proud to call them their homes.

"We are always upfront with customers, and promise only what we can deliver. This helps us to build trust and rapport."

